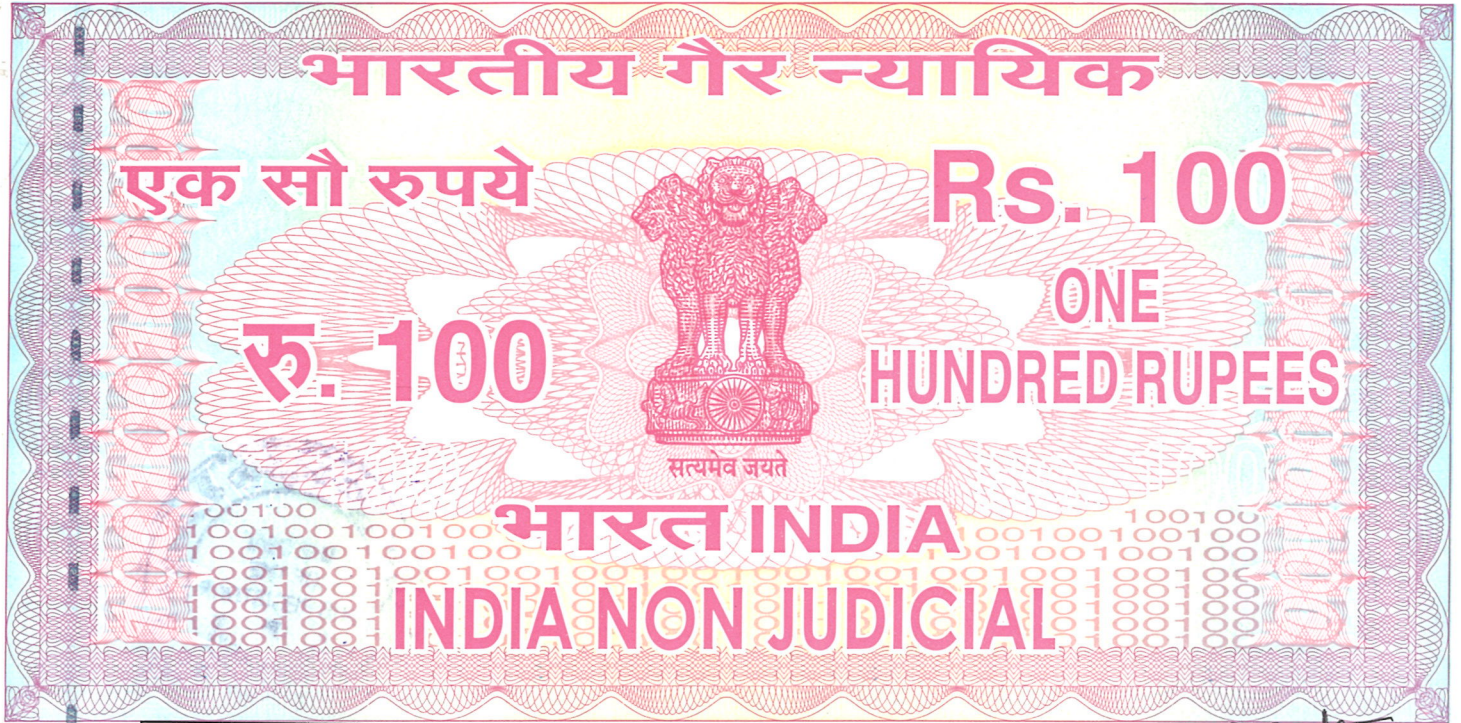




Date: 25-08-2026

Denomination: 100

Stamp S.No: DG 722728

Purchased By

For Whom

VENDOR: I Satya veni,

Tumati Venkateswarlu

M/s. COROMANDEL  
INTERNATIONAL

ID: 04-31-005-2015,

S/O: Lakshmaiah

LTD, BEACH ROAD  
KAKINADA

ADDRESS: D.No.3-17,  
Sarpavaram

1-30, mugachinthalapalem bollapalli  
mandalam Bollapalle Guntur 522663  
India

SR MANAGER HR

MOBILE: 9999999999

## MEMORANDUM OF UNDERSTANDING

**Industry-Institute Interface (I<sup>3</sup>) Partnership for Technical Support, Industry Exposure, Innovation, Research, Skill Development and Technology Collaboration**



**BETWEEN**

**COROMANDEL INTERNATIONAL LIMITED**

**AND**

**JAWAHARLAL NEHRU TECHNOLOGICAL UNIVERSITY KAKINADA (JNTUK)**

This Memorandum of Understanding ("MoU") is made and entered into at Kakinada on this Thursday of 27<sup>th</sup> August, 2027 (the "Effective Date"),

**BY AND BETWEEN**

Coromandel International Limited, a company incorporated under the Companies Act, 1956, bearing CIN L24120AP1961PLC000892, having its registered office at Coromandel House, No.1-2-10, Sardar Patel Road, Secunderabad, Telangana - 500003, and a manufacturing facility at Beach Road, Kakinada, Andhra Pradesh, hereinafter referred to as "**Coromandel**", which expression shall, unless repugnant to the context or meaning thereof, include its successors and permitted assigns, duly represented herein by its authorized signatory Mr. Jaganathan K, Sr. Associate Vice President & Unit Head of the ONE PART;



## AND

Jawaharlal Nehru Technological University Kakinada, a State University established under Act No. 30 of 2008 of the Andhra Pradesh Legislature, having its administrative office at Pithapuram Road, Kakinada – 533003, Kakinada District, Andhra Pradesh, represented herein by its Registrar, hereinafter referred to as “JNTUK” or the “University”, which expression shall, unless repugnant to the context or meaning thereof, include its successors and permitted assigns, of the OTHER PART.

Coromandel and JNTUK are hereinafter referred to individually as a “Party” and collectively as the “Parties”.

## RECITALS

- A. Coromandel is engaged in the manufacture and marketing of fertilizers and related products and operates a manufacturing facility at Kakinada.
- B. JNTUK is a State University established under Act No. 30 of 2008 and undertakes teaching, research, innovation, technical education, skill development and allied academic activities through its constituent colleges, institutes and other approved academic units.
- C. JNTUK offers undergraduate, postgraduate and doctoral programmes in engineering, technology, management, pharmacy and allied areas through its constituent colleges and its Institute of Science and Technology.
- D. The Parties recognise the value of interaction between industry and academia for enhancing practical exposure, employability, technical competence, research, innovation, professional development and knowledge exchange.
- E. The Parties therefore intend to establish a broad, non-binding framework for cooperation in areas of mutual interest, subject to feasibility, availability of expertise and facilities, applicable law, statutory and regulatory requirements, and the approval of the competent authority of each Party.

## NOW, THEREFORE, THE PARTIES RECORD THEIR UNDERSTANDING AS FOLLOWS:

### 1. Objective and Nature of this MoU

The objective of this MoU is to provide a general framework for Industry-Institute interaction between the Parties for promoting, where feasible and mutually agreed in writing: industrial exposure and experiential learning for students; internships and project work; interaction between industry professionals and faculty/students; technical lectures, workshops and training; research, innovation and technology development; consultancy and technical services (wherever separately approved); professional development and continuing education; interaction relating to placement and campus recruitment; and such other academic and technical activities as may be mutually agreed.

This MoU is a statement of intent only. It does not create any binding, enforceable, financial or contractual obligation on either Party, and does not obligate either Party to undertake any particular activity. Every activity carrying financial, contractual or proprietary consequence shall be governed by a separate written instrument duly approved by the competent authority of each Party.

## **2. Institutional Units Covered**

Activities under this MoU may, subject to feasibility and the approval of the competent authority of JNTUK, involve the following constituent institutions/units of JNTUK: (a) University College of Engineering, Kakinada (UCEK); (b) University College of Engineering, Narasaraopet (UCEN); and (c) Institute of Science and Technology (IST), JNTUK. Participation of any other constituent college, institute, department, school, centre or academic unit may be included subsequently only with the approval of the competent authority of JNTUK.

## **3. Activities of Coromandel**

Subject to its internal policies, operational and safety requirements, confidentiality obligations, availability of resources and feasibility, Coromandel may: provide opportunities for industrial visits, internships, project work and experiential learning for students of JNTUK, subject to its selection, safety and confidentiality requirements; nominate suitable personnel to deliver guest lectures, seminars and workshops on mutually agreed subjects; explore joint research, innovation and technology-development projects with eligible faculty, scholars and students; facilitate visits by nominated representatives of JNTUK to its Kakinada facility subject to safety and security protocols; provide inputs on emerging industrial practices and skill requirements; and, subject to its recruitment policies, participate in placement activities. Nothing herein obliges Coromandel to recruit any student or employee of JNTUK.

## **4. Activities of JNTUK**

Subject to the availability of competent faculty, infrastructure and laboratories, and subject to the approval of the competent authority of JNTUK, the University may facilitate lectures, seminars, workshops, training and academic interaction for eligible employees/professionals of Coromandel in areas within the expertise available at JNTUK, including (by way of illustration and not of obligation) Civil, Electrical & Electronics, Mechanical, Chemical, Electronics & Communication, Computer Science and allied engineering disciplines, Environmental Engineering and Management, Occupational Health and Safety, Management Studies, Pharmacy and allied areas, and such other areas as are available within the University. The indicative list of academic and technical areas is set out in Annexure-I. The inclusion of any discipline or programme in this MoU or in Annexure-I shall not be construed as a representation that any particular service, course, laboratory or faculty expertise will be available at any given time.

## **5. Consultancy and Technical Services**

JNTUK may, subject to availability of expertise and facilities and the approval of the competent authority, undertake consultancy, testing, analysis, research, training or other technical assignments for Coromandel. No such assignment shall arise automatically from this MoU. Each assignment shall be undertaken only pursuant to a separate written proposal, work order or agreement specifying, inter alia, the scope of work, deliverables, timelines, responsibilities, charges, payment terms, intellectual-property rights, confidentiality, ownership of data/results, applicable taxes and statutory requirements. No employee, faculty member, department or unit of JNTUK shall incur any financial obligation on behalf of the University unless separately authorised in writing by the competent authority in accordance with the applicable rules of the University.

## **6. No Financial Commitment by either Party**

Nothing in this MoU shall create, or be construed as creating, any financial, contractual, procurement, expenditure, reimbursement, funding or other monetary commitment upon either Parties to this MoU. Either Party shall be under no obligation, merely by reason of this MoU or of



any activity contemplated herein, to incur expenditure, provide financial assistance, reimburse the other Party, procure equipment or services, engage manpower, establish or modify infrastructure, bear travel or logistics expenses of the other Party's personnel, or make any payment whatsoever. Any activity involving financial consideration payable by either Party shall be undertaken only under a separate written agreement duly approved by the competent authority of the concerned Party, and no such arrangement shall be deemed to arise from this MoU.

## **7. Research, Innovation and Intellectual Property**

The Parties may identify areas of research and innovation of mutual interest. No intellectual-property right of either Party shall be deemed transferred, assigned or licensed merely by execution of this MoU. Where a specific research or innovation project is undertaken jointly, the Parties shall determine in writing, before its commencement, all matters relating to background intellectual property, newly generated intellectual property, ownership, licensing, publication, confidentiality, use of research data, commercialisation, and the rights of students, faculty, scholars and technical personnel. Notwithstanding any project-specific arrangement, the right of faculty members and research scholars of the University to publish their academic work shall be preserved, subject only to a reasonable, time-bound pre-publication review to protect legitimately confidential information.

## **8. Confidentiality**

Each Party shall take reasonable measures to prevent unauthorised disclosure or use of the confidential or proprietary information of the other Party received in connection with this MoU, and shall use such information only for the purpose for which it was disclosed. Confidential information shall not include information that is already lawfully in the receiving Party's possession, is or becomes publicly available without breach, is independently developed, is lawfully received from a third party without restriction, or is required to be disclosed by law, court or statutory order, audit requirement or the applicable transparency/public-record law. Nothing in this clause shall prevent either Party from making any disclosure required under applicable law, statutory obligation, audit requirement, University regulation or governmental direction. The confidentiality obligations shall survive termination or expiry of this MoU for so long as the information remains legally entitled to confidential treatment.

## **9. Student Internships, Projects and Industrial Visits**

Any internship, project, industrial visit or student engagement shall be governed by the requirements applicable to the particular activity. Coromandel may prescribe reasonable eligibility, screening, safety, confidentiality and site-access requirements, and participating students shall comply with the applicable safety, security, confidentiality and site rules and the instructions of authorised personnel of Coromandel. Responsibility for safety in either Party's premises shall rest with the concerned Party. Either Party shall not be responsible for the operational decisions of other Party within its respective premises.

## **10. Placement and Employment**

Any placement or recruitment activity undertaken by Coromandel shall remain subject to its recruitment policies, eligibility criteria, selection procedures, availability of vacancies and applicable law. Participation in any recruitment activity shall not create any right to, or assurance of, employment.



## **11. Professional Development and Certification**

JNTUK may, subject to the availability of suitable expertise and applicable University regulations, facilitate appropriate continuing education, training or certification programmes for eligible employees/professionals of Coromandel. Any programme involving fees or other financial consideration shall be subject to separate approval and written terms. Completion of any such programme shall not, by itself, confer any academic qualification, degree, diploma or statutory recognition unless the same is lawfully awarded under the applicable University rules.

## **12. Compliance with Law and University Rules**

Nothing in this MoU shall require either Party to act contrary to any applicable Central or State law; the rules, regulations or directions of competent statutory authorities; Act No. 30 of 2008 or the statutes, ordinances and regulations of JNTUK made thereunder; applicable academic and professional regulatory requirements; or applicable financial, procurement, audit and administrative rules. In the event of any conflict between this MoU and a mandatory statutory or regulatory requirement, either Party shall have an option to exit the MoU by issuing a notice simpliciter to the other Party.

## **13. Independent Status of the Parties**

The Parties are independent entities. Nothing in this MoU shall be construed as creating any partnership, joint venture, agency, employer-employee, fiduciary or franchise relationship, association of persons, or any legal relationship other than that expressly stated herein. Neither Party shall have authority to bind the other unless expressly authorised in writing. The arrangement is non-exclusive, and either Party may enter into similar arrangements with others.

## **14. Conduct and Business Ethics**

Each Party shall conduct itself lawfully and ethically in all matters connected with this MoU and shall comply with applicable anti-bribery, anti-corruption and conflict-of-interest norms. Each Party shall promptly bring to the notice of the other any matter of which it becomes aware that materially affects the lawful or ethical performance of activities under this MoU, and the receiving Party shall maintain reasonable confidentiality of such communication consistent with its statutory obligations. This clause is mutual and imposes no unilateral reporting obligation on either Party.

## **15. Liability**

Each Party shall be responsible for its own acts and omissions and those of its personnel, students or representatives under its control, in accordance with applicable law. Neither Party shall be liable to the other for indirect, incidental, special or consequential loss arising from this MoU, save to the extent such limitation is prohibited by law. Nothing herein excludes any liability that cannot lawfully be excluded. Either Party shall not be liable for any act, omission, loss, damage or claim arising from the independent operations, workplace conditions, employment practices, manufacturing activities or internal business operations of the other Party.

## **16. Indemnity**

Neither Party assumes any unlimited or automatic indemnity obligation under this MoU. Any indemnity, where legally permissible and considered necessary, shall arise only in relation to a specific activity and shall be expressly provided for in the separate written agreement governing that activity. Nothing in this MoU creates any automatic obligation on either Party to indemnify the other Party for claims arising from such Party's own acts, omissions, premises, employees, operations or statutory responsibilities.



## **17. Force Majeure**

Neither Party shall be considered in breach of this MoU to the extent its performance is prevented, restricted or delayed by circumstances beyond its reasonable control, including natural disasters, fire, flood, cyclone, earthquake, epidemic or pandemic, war, civil disturbance, governmental or statutory restrictions or orders, and strikes or industrial disputes not caused for the purpose of avoiding obligations under this MoU. The affected Party shall, as soon as reasonably practicable, inform the other of the occurrence and expected impact of the event.

## **18. Publicity and Use of Name**

Neither Party shall issue any press release or public announcement representing the other Party's endorsement or support, nor use the name, emblem, logo, trademark or official identity of the other for commercial promotion or advertising, without prior written consent, except where disclosure is required by law. Nothing in this clause restricts either Party from making disclosures required under applicable law or governmental/statutory requirements.

## **19. Amendment**

This MoU may be amended, modified or supplemented only by a written instrument signed by the duly authorised representatives of both Parties. No oral statement or informal communication shall amend this MoU.

## **20. Term**

This MoU shall be effective for a period of two (2) years from the Effective Date, unless terminated earlier in accordance with the clause on Termination. Its continuation or renewal shall be subject to the mutual written consent of the Parties and such approvals as may be required.

## **21. Termination**

Either Party may terminate this MoU by giving thirty (30) days' prior written notice to the other. Either Party may terminate with immediate effect where continuation would, in its reasonable determination, violate applicable law, conflict with a binding statutory or regulatory requirement, materially prejudice its institutional, legal or operational interests, or become impracticable due to circumstances beyond reasonable control. Termination shall not affect any activity already commenced under a separately executed agreement, which shall be governed by that agreement, and shall not give rise to any right to compensation merely by reason of such termination.

## **22. Consequences of Termination**

Upon expiry or termination, the Parties shall cease initiating new activities under this MoU unless otherwise agreed; each Party shall, subject to law, return or appropriately destroy the confidential information of the other Party; accrued rights and obligations under separately executed agreements shall be governed by those agreements; and provisions which by their nature are intended to survive, including those on confidentiality, intellectual property, compliance and dispute resolution, shall continue to the extent legally applicable.

## **23. Notices**

All formal notices shall be in writing and delivered by hand, speed post, courier or official email to the authorised addresses of the Parties. For Coromandel: Mr. Jaganathan K, Designation: Sr. Associate Vice President & Unit Head Coromandel International Limited, Beach Road, Kakinada – 533003, Andhra Pradesh. For JNTUK: The Registrar, Jawaharlal Nehru Technological University



Kakinada, Pithapuram Road, Kakinada – 533003, Andhra Pradesh. Either Party may change its designated address by written notice to the other.

#### **24. Governing Law, Jurisdiction and Dispute Resolution**

This MoU shall be governed by and construed in accordance with the laws of India. The Parties shall endeavour to resolve amicably, through discussion between their authorised representatives, any dispute arising out of or in connection with this MoU. Any dispute not so resolved shall be subject to the exclusive jurisdiction of the competent courts at Kakinada, Andhra Pradesh.

#### **25. Severability, Waiver and Assignment**

If any provision of this MoU is held invalid or unenforceable by a competent court, the remaining provisions shall, to the extent legally permissible, continue in effect, and the Parties shall endeavour to substitute a valid provision reflecting the original intent without creating any additional obligation upon the other Party. . Failure to enforce any provision shall not be a waiver of such provision. Neither Party shall assign its rights or obligations to any third party without the prior written consent of the other Party, except as permitted by law in a lawful reorganisation or statutory succession.

#### **26. Authority, Nature and Priority**

Each Party represents that its signatory is duly empowered to execute this MoU. This MoU establishes only a framework for cooperation and does not constitute a purchase order, consultancy, service, employment, procurement or funding contract. Where the Parties execute a separate agreement or work order for a specific activity, that instrument shall govern the relevant activity to the extent of any inconsistency with this MoU; but no separate instrument shall create any obligation upon either Party unless duly executed by an authorised representative of such Party. This MoU records the entire understanding between the Parties on its subject matter and supersedes prior discussions to the extent inconsistent herewith. This MoU may be executed in counterparts, each of which shall be deemed an original.

27. This MoU shall not be construed as an obligation to enter into a further separate written agreement between the Parties.

**IN WITNESS WHEREOF** the Parties, through their duly authorised representatives, have executed this Memorandum of Understanding on the day, month and year first written above.

For and on behalf of

**COROMANDEL INTERNATIONAL LIMITED  
Kakinada**

Signature:.....

Name: Jaganathan K

Designation: Sr. Associate Vice President &  
Unit Head

Authorised vide Board Resolution / POA

Dated: 27.08.2026

Place: Kakinada

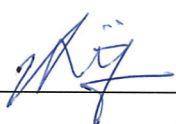
(Seal)



**Witness:**

1. Name & Signature.....

Address: Ramana Bhosi  
AVP-HR

2. Name & Signature.....

Address: Sathesh N. Akay  
AVP (Tech & IT)

For and on behalf of

**JAWAHARLAL NEHRU TECHNOLOGICAL  
UNIVERSITY KAKINADA**

Signature:.....

Name: Prof. R. Srinivasa Rao

Designation: Registrar  
**REGISTRAR  
J.N.T. University Kakinada  
Kakinada-533003**

(Competent Authority)

Date: 27.08.2026

Place: Kakinada

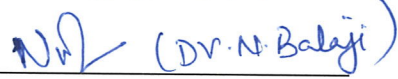
(Seal)



**Witness:**

1. Name & Signature.....

Address: Dr. A. SWARNA KUMARI  
Prof. of Mechanical Engg. &  
Director, CAIR, JNTUK

2. Name & Signature..... (Dr. N. Balaji)

Address: Professor of ELE, DAFLM  
JNTUK, Kakinada.



## **ANNEXURE – I**

### **Indicative Academic / Technical Areas for Industry–Institute Interaction (AY 2026–27)**

The following areas are identified from the JNTUK constituent-college. Their inclusion is indicative only and shall not, by itself, create any obligation upon JNTUK to provide any particular service, faculty member, laboratory, training or consultancy.

#### **A. Engineering and Technology:**

Civil Engineering; Electrical & Electronics Engineering; Mechanical Engineering; Chemical Engineering; Electronics & Communication Engineering; Computer Science & Engineering; Petroleum Engineering; Food Engineering / Food Processing Technology; Structural Engineering; Soil Mechanics and Foundation Engineering; Water Resources Engineering; Environmental Engineering & Management; Power Electronics and Drives; Advanced Electrical Power Systems; High Voltage Engineering; Thermal Engineering; CAD/CAM; Machine Design; Communication Engineering and Signal Processing; VLSI & Embedded Systems; Artificial Intelligence and Machine Learning; Cyber Security; Construction Technology & Management; Renewable Energy Engineering; Nanotechnology; Remote Sensing; Avionics.

#### **B. Health, Safety and Environmental Areas:**

Environmental & Occupational Health and Safety; Environmental Engineering and Management; Pharmacy and allied areas; Pharmacology; Pharmaceuticals; Pharmaceutical Analysis.

#### **C. Management and Computing:**

Master of Business Administration (MBA); Master of Computer Applications (MCA).

## **ANNEXURE – II**

### **Principles Governing Implementation**

- 1.** Every proposed activity shall be based on mutual interest and feasibility.
- 2.** Participation by JNTUK shall always be subject to the approval of the competent authority.
- 3.** No activity shall impose any unapproved financial liability upon either Party.
- 4.** Any activity involving financial consideration shall be governed by a separate written instrument.
- 5.** Student participation shall be subject to eligibility, safety, academic and institutional requirements.
- 6.** Industrial-site activities shall be subject to Coromandel's applicable safety, security and confidentiality requirements, with on-site safety responsibility resting with Coromandel.
- 7.** Research, consultancy and technical assignments shall be subject to appropriate written terms, preserving faculty publication rights.
- 8.** Inclusion of an academic discipline in this MoU shall not constitute a guarantee of service availability.
- 9.** Nothing in this MoU shall override applicable statutory, regulatory, financial, academic or administrative requirements.
- 10.** This MoU shall not restrict either Party from entering into similar arrangements with other organisations.